



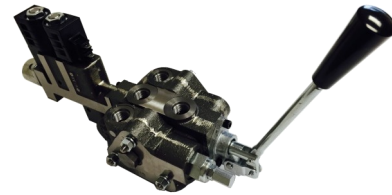
THE HYDRAULIC PRESS

Production volume and lead times news

It's no secret that lead times have increased this year. Depending on the product line we are acknowledging orders at 10, 12, 16, and even 18 weeks of lead times.

The reason? Business is absolutely robust. Orders have outpaced our production capacity. For example, November 2017 bookings were 40% higher than November 2016!!! While some might say that's a good problem to have we also see the other side of the coin, which is customers needing to wait for product.

What might not be as well-known is what Prince has been doing about that. We've added 27 production people this year. Not an easy fete in today's ultra-tight job market. Fortunately, we are beginning to see signs of progress. Cylinder lead times are stabilizing as we are now out-producing orders. And while valve orders continue coming in at amazing rates we are dedicating even more resources toward valve production so we can impact those lead times as well.



New Wolverine Swivel Ball 3000 psi Cylinders



You asked for these and we heard you. We now have them in stock. Bore sizes of 1" - 3" and 4"-30" strokes. All are SAE O-ring ported. Check out our catalog page at:

<http://www.princehyd.com/Wolverine-Line>

You can check inventory in our **PRICING AND AVAILABILITY** search box.

Don't forget to download the Prince app

Download this on your Android or Apple devices from our home page today. Use the calculator to find Extend / Retract force, velocity, and volumes. Configure a valve or cylinder from your phone with pricing, and use the support videos to help with issues on the fly.

Merry Christmas from all of us at Prince Manufacturing. We hope you enjoy the holiday season and wish you all a great start to the new year.

