



The Hydraulic Press

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Fiscal Q1 Update:

Fiscal quarter ending January 31st shows continued strength in all manufacturing sectors. In particular January order volumes were robust and shipments were up 9% over the same period from last year. Our plants continued to post gains in efficiency and we have been able to maintain a strong inventory position.



Product Spotlight

Lead-times Reduced:

Through ongoing efforts aimed at improving efficiency and increasing production capacity we have been able to move in our lead times at our cylinder plant which produces tie-rods in from 7 weeks to 6 weeks. We look forward to reaching a 5 week lead-time in the near future.

New items added to our Wolverine product lineup include a log splitter valve



and hand pump. The list price on the log splitter valve is \$112.00 and the hand pump will be as little at \$230.00 for a 1.5 cubic inch head and .25 gallon tank. A larger 2.1 cubic inch head and additional tank sizes are available. Both items are in stock and ready for immediate shipment.

Web Update:

We are working on updating princehyd.com and in the near future look for a much cleaner look as well as some added features. Our [YouTube](#) channel is complete and the link can be found from our web site. We have several videos on log splitter applications and common questions we get on this circuit.



Ag Connect 2013:

Prince had a booth at the AG Connect show last month in Kansas City. We had a chance to meet many OEM's in the ag market and we are happy to say this market remains very strong. There was a lot of confidence and most OEM's felt very good looking out 6 months as to their business demands.

Customer Information Center Launched:

Recently Prince launched a customer portal (a.k.a. [Prince CIC](#)) that empowers our customers with 24 x 7 availability to open order information, shipment history, invoices and other information. To access this customer-specific site you will have to contact your Regional Sales Manager or your Inside Sales Rep. They will be happy to assist you with creating a login ID as well as some simple steps for accessing your information.